

COMPANY / STARTUP REGISTRATION FORM

- □ Accept terms of reference of the call
- □ Accept Treatment of Personal Data

HOW DID YOU FIND OUT ABOUT THE CALL?

- Econova social networks (Linkedin, Instagram, Facebook).
- Endeavor social networks (Linkedin, Instagram, Facebook).
- □ CIDET social networks (Linkedin, Instagram, Facebook).
- Estratek social networks (Linkedin, Instagram, Facebook).
- Email.
- \Box By a referral or ally.
- Press the mass media.
- Other.

REGISTRATION INFORMATION

- 1. Full name of the registrant
- 2. Role in the company/startup
- 3. Email
- 4. Cell Phone

BASIC COMPANY INFORMATION / STARTUP

- 5. Company name
- 6. Tax Identification Number or equivalent.
- 7. Country/ City
- 8. Phone
- 9. Website URL

Company/startup social networks

- 10. Linkedin URL
- 11. Facebook URL



- 12. Instagram URL
- 13. Another social network
- 14. In which country/s are they legalized/formalized?
- 15. Year of incorporation of the participating company/startup
- 16. Industry

Attach the following documents:

- 17. Certificate of commercial registration or incorporation/existence or its equivalent.
- 18. Tax identification document.
- 19. Document, power or delegation that endorses the natural person who holds the legal representation of the Participant.
- 20. Identity document of the legal representative.
- 21. Financial statements 2023.
- 22. Certificate of payment to parafiscals for the last 6 months issued by the accountant, tax auditor or legal representative.

MODELO DE NEGOCIO

- 23. Briefly describe your company's business model, put special emphasis on the value proposition, customers, channels and sources of income, innovation strategy.
- 24. Explain what problem the company is seeking to solve with this application and the products/services the company offers to the market.
- 25. What differentiates the company from others companies/startups that offer similar services/solutions?
- 26. Does your company develop your own technology?
- 27. Does your company have patents, utility models, industrial designs and/or layout designs for integrated circuits?
- 28. If yes, please attach a copy of the property document.
- 29. At what level of development is the solution/technology with which the company wish to participate in the call?
 - a. TRL 4-5



- b. TRL 6-7
- c. TRL 8-9

30. Indicate the company's net sales in US dollars in the following years:

- a. 2021
- b. 2022
- c. 2023
- 31. How many clients does the company currently have?
- 32. What is the company's runway in terms of cash flow under current operating conditions
- 33. What is the profitability margin of your business? (contribution margin of its products).

TEAM INFORMATION

- 34. Give us brief information about each of the founders: studies, role played, execution capacity in terms of market tests, development of solutions, technical experience related to the challenge to be solved, in design, in marketing, technological and business development, and distinctive soft skills and any relevant information (Maximum 1000 characters).
- 35. Do all founders dedicate 100% of their time to the company/startup?
- 36. How many people make up the company's team?
- 37. How many people from that team will participate in the program?
- 38. Upload an Excel file where you list the information of the team that will work on the execution of the pilot, with name, position, time linked and link to LinkedIn for each one.

INNOVATION CHALLENGES



- 39. Innovation challenge(s) the company is applying for (Multiple choice)
 - a. Battery Challenge
 - b. Panel Challenge
 - c. Transmission Lines Challenge
- 40. Briefly describe how the company can address the challenge (up to 500 characters)
- 41. What innovative aspects of the company's products/services will enable the company to address the previously selected challenge? (Maximum 500 characters).
- 42. Describe the minimum viable products available or in testing that the company has.
- 43. Describe the consolidated channels that the company has to test products/services.
- 44. Does the company have the potential customers to validate its products and solutions? Describe the relationship with these clients.
- 45. Describe the ICT tools (hardware and software) available for adapting the solution.
- 46. Link video on YouTube of maximum 2 minutes where you explain how the company solves the selected challenge and why the company should be chosen.